



M&A in California Central Valley  
Serving companies with \$1-\$20 million in revenues  
Call 800-335-3068/916-220-3052

**Referral Fee Agreement**

Date:

Dear \_\_\_\_\_:

Elite Mergers & Acquisitions (“Elite”) hereby enters into a Referral Agreement with you (“Referrer”) per the terms below.

If an Engagement Agreement to sell is signed with the business identified and referred to Elite by Referrer as \_\_\_\_\_ (“Company”) and if a sales transaction is consummated, Elite shall pay  Referrer or  Referrer Designated Charity (\_\_\_\_\_) a Referral Fee of 10% of the listing side fee received by Elite from Company.

Referrer understands that if an Engagement Agreement is not signed between the Company and Elite and a sales transaction is not completed within 12 months of signing this agreement, no payments are due from Elite.

This Agreement constitutes the entire understanding of the parties and there shall be no verbal or other agreement except as may be amended, modified or terminated by a written agreement signed by each of the parties.

Sincerely,

Chak Reddy  
President  
Elite Mergers & Acquisitions

I have read, understand and agree to the terms of the above agreement.

Referrer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Referrer Name: \_\_\_\_\_ Phone: \_\_\_\_\_